

December 2025

Request for Information (RFI)

by: Energy Efficiency and Conservation Authority (EECA)

for: Financial products to support energy efficiency and other energy-related projects

RFI released: 3 December 2025
Deadline for Questions: 17:00, 19 January 2026
Deadline for Responses: 17:00, 23 January 2026

Energy Efficiency and Conservation Authority (EECA)
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New Zealand

The information we require

This RFI is issued by Energy Efficiency and Conservation Authority (EECA), referred to below as “EECA” or “we” or “us”.

Through this RFI, we are seeking information from financial institutions regarding their range of finance products currently available to Institutional, Corporate, Agricultural, Commercial/SME/Business customers (Business), Personal lending and Residential Homeowners (Retail). The purpose of this RFI is to help EECA build a clear, consistent, and accessible view of finance offerings that support energy efficiency and other energy-related projects across New Zealand. EECA is gathering information relating to finance products to provide a single, easy-to navigate location for customers to compare relevant finance products and understand which institutions support specific upgrade types

What we need

We are seeking information from financial institutions on the range of finance products currently available to Business and Retail customers that support energy efficiency, and other energy-related projects. We want to understand what products exist, how they differ, and what benefits or limitations they present for customers. This information will allow EECA to develop a clear, consistent, and accessible view of finance options across the market.

A key objective is to make it easier for Businesses and Retail customers to understand what finance is available to support their chosen technology or upgrade. Many relevant products, such as those that can be used for solar, insulation, heat pumps, industrial process heat, or electric vehicles, may sit within broader “green loan” or sustainability offerings and may not be immediately obvious on financial institutions’ websites. By incorporating this information into EECA’s website, customers will be able to move easily from information about a specific technology to the finance options that can support it, regardless of how each product is branded.

Specifically, we need clear information on the types of products currently offered; their key features; interest-rate structures; eligibility rules; supported technologies; target customer segments; application processes; and any exclusions or conditions.

This RFI will enable EECA to present finance information in a consistent format for each provider, making it straightforward for customers to compare offerings and identify which institutions provide finance relevant to the technology or upgrade they are considering.

What we don’t want

At this stage, we are **not** seeking proposals, formal quotes, pricing commitments, or commercial negotiations regarding new products or services. We are also not seeking detailed contractual terms or material that would typically be exchanged during procurement or partnership development processes.

Instead, we are focused on developing a clear picture of:

- What finance products are currently available in the market;
- Which customer segments they are designed for;
- Which technologies or project types they support; and
- Which institutions are active in this space.

We also do not require sensitive or confidential internal strategy documents only high-level, shareable information suitable for public-facing use.

Why should you respond?

By responding to this RFI, financial institutions have the opportunity to help shape a national, publicly accessible online information resource of finance products that will support New Zealanders in making informed decisions about energy efficiency and other energy-related investments. Your participation ensures that your organisation's finance offerings are accurately represented, clearly explained, and easily discoverable by both Business and Retail customers seeking support for their projects.

This is an opportunity to increase visibility of your sustainability-oriented products, align with government programmes and upcoming EECA initiatives, and highlight your organisation's commitment to supporting Aotearoa New Zealand's transition to a low-emissions economy. Your response will help EECA ensure that customers across the country can easily understand and compare the full range of finance options available to them.

A bit about us

EECA is New Zealand's lead agency and trusted expert on energy use, with a focus on driving energy efficiency and scaling proven renewable and innovative energy solutions. This delivers value across the energy system.

We identify and overcome barriers (like low awareness, affordability, and market coordination) and unlock progress in clean, clever energy use – across emerging efficient technologies and practices, smart flexible systems, and future fuel integration.

We work in partnership with other government agencies, local councils, community organisations, iwi, and the private sector to drive practical change. Our work includes providing advice, support, tools, and information to support energy efficiency and energy affordability projects making it easier for people and organisations to take action.

EECA operates a dedicated regional engagement model, complemented by a targeted portfolio of direct engagement with Businesses across New Zealand. This approach ensures tailored support and relationship-building at a local level, helping Businesses identify and implement energy efficiency. In addition, EECA maintains strong links with key industry bodies and sector organisations, enabling coordinated action, knowledge sharing, and strategic alignment across priority sectors.

EECA also helps shape policy and regulatory settings, delivers public awareness campaigns, and supports the uptake of innovative technologies that increase energy efficiency. We focus our efforts where the biggest impact can be made, especially in sectors like process heat, transport and industry.

SECTION 1: Key Information

1.1 Context

- a. This Request for Information (RFI) seeks information that will help the Energy Efficiency and Conservation Authority (EECA) determine its requirements for developing information on finance products on the EECA website. This will provide clear, consistent, and comparable information on finance products offered by financial institutions that support energy-efficiency and energy-related projects for both Business and Retail customers.
- b. The purpose of this RFI is to understand the range of finance products currently available, their key features, eligibility criteria, supported technologies, and any limitations, as well as to identify emerging opportunities within the finance sector. This information will inform EECA's decisions on the scope, design, and approach necessary to share finance products online.

1.2 Our timeline

Here is our timeline for this RFI (New Zealand times and dates):

Deadline for Questions from Respondents:	17:00, 19 January 2026
Deadline for EECA to answer questions:	17:00, 21 January 2026
Deadline for Responses	17:00, 23 January 2026

1.3 How to contact us

- a. Contact us through our Point of Contact via email or the Government Electronic Tenders Service (GETS) (www.gets.govt.nz).
- b. Our Point of Contact:

Name: Procurement Manager

Email address: applications@eeeca.govt.nz

1.4 Developing and submitting your information

- a. This is not a tender process.
- b. Take time to read and understand the RFI. In particular, understand our Requirements. These are in Section 2 of this document.
- c. If you have questions, ask our Point of Contact before the Deadline for Questions (see 1.2 above).
- d. Submit your Response before the Deadline for Responses using the Response Form provided.

1.5 Address for submitting your Response

Submit your Response to the following address: applications@eeeca.govt.nz

We will not accept Response sent by post or delivered to our office.

1.6 Our RFI Terms

The RFI is subject to the RFI Terms in Section 3 below.

1.7 Later changes to the RFI or RFI process

- a. After publishing the RFI, if we need to change anything or provide additional information we will let all Respondents know by placing a notice on the Government Electronic Tenders Service (GETS at www.gets.govt.nz).
- b. If you downloaded the RFI from GETS you will automatically receive notifications of any changes through GETS.

SECTION 2: Our Requirements

2.1 Background

This request relates to EECA's intent to improve access to clear, consistent information on finance options that support energy efficiency, and other energy-related projects for both Business customers and Retail customers. EECA is collecting information that will provide a single, easy-to navigate location for customers to compare relevant finance products and understand which institutions support specific upgrade types.

Many finance offerings such as those that can be used for solar, insulation, efficient heating, industrial electrification, or electric vehicles may sit within broader "green loan" or sustainability branded packages and may not be immediately visible on financial institutions' websites. To ensure customers can easily identify finance options aligned with their upgrade needs, EECA requires a comprehensive understanding of currently available products and any emerging offerings in development.

The information collected through this RFI will support EECA in determining the functional requirements, scope, and design needs for its website and associated processes.

2.2 Key outcomes

This RFI relates to the possible development of information that presents finance options in a clear, consistent manner.

The outcomes EECA seeks to achieve through this RFI are:

#1	Obtain a clear and comprehensive understanding of finance products currently available EECA seeks to understand the full range of finance products that financial institutions offer to support energy-efficiency or other energy-related projects for Business and Retail customers. This includes understanding how products differ and what benefits or limitations they present.
#2	Understand the product features, eligibility requirements, and supported technologies for each finance product To ensure finance information can be presented accurately and consistently, EECA needs clear details on product features, eligibility rules, supported technologies or upgrade types, exclusions, and any other important conditions customers should be aware of.
#3	Identify gaps, opportunities, and emerging finance product concepts EECA seeks insights into any gaps or opportunities within existing finance products that support energy-efficiency or other energy-related projects. This will help ensure the website reflects the full range of finance pathways currently available in the market and identifies areas where additional clarity or support may be valuable for customers.
#4	Ensure customers can easily identify finance options aligned with specific technologies or upgrade pathways. EECA aims to ensure Businesses and Retail customers can easily navigate from technology-specific information (e.g., solar, EVs, insulation, heat pumps, industrial process heat) to the

	finance options that can support those upgrades, regardless of how products are named or branded.
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RFI Terms

Defined terms are shown using capitals. You can find definitions at the end of this Section.

Preparing and submitting a Response

3.1 Preparing a Response

a. Respondent obligations

The Respondent must:

- i. read the complete RFI and any additional information provided and referred to by EECA
- ii. respond using the RFI Response Form and Pricing Schedule provided and include all information EECA requests
- iii. consider the risks and contingencies relating to the delivery of the RFI requirements and outline how it will manage those risks and contingencies
- iv. include any assumptions, dependencies and/or qualifications in the Response, including anything that may limit its obligations or increase its quoted pricing or cost estimates
- v. quote prices in NZ\$, exclusive of GST
- vi. obtain independent advice before submitting a Response (if necessary)
- vii. make sure the Response is correct and the Response pricing is sustainable, i.e. covers the Whole-of-Life of the Contract, not just the initial term.

b. Process acceptance

By submitting a Response, the Respondent accepts the RFI-Terms.

c. No obligation, no penalty

Suppliers are not expected or required to submit a Response in order to remain on any prequalified or registered supplier list.

3.2 Respondent questions

- a. The Respondent must make sure they understand the RFI.
- b. If the Respondent has any questions or needs clarification, they:
 - i. must submit questions before the Deadline for Questions (Section 1 of the RFI)
 - ii. must clearly indicate any commercially sensitive information in their questions

- iii. may withdraw their questions at any time.
- c. When EECA receives questions before the Deadline for Questions:
 - i. EECA will respond on or before the Deadline for Answers.
 - ii. EECA may provide details of both the questions and the answers to other Respondents. In these circumstances EECA will summarise the questions and will not disclose the Respondent's identity.
 - iii. Unless stated otherwise in the RFI, EECA will post both the questions and answers on GETS.
 - iv. EECA will not publish the Respondent's commercially sensitive information. However, if EECA considers the information to be significant for all Respondents, EECA may modify the question and publish both this and the answer. In that case EECA will first give the Respondent the opportunity to withdraw the question or remove any of their own commercially sensitive information.

3.3 Submitting a Response

- a. The Respondent must ensure EECA receives the Response at the correct address on or before the Deadline for Responses.
- b. After the Deadline for Responses, EECA will acknowledge receipt of the Response.
- c. The Respondent must ensure that all information they provide to EECA:
 - i. is true, accurate and complete
 - ii. is not misleading in any material respect
 - iii. does not contain material that infringes a third party's intellectual property rights
 - iv. is identical, if they supply both hard and soft copies.
- d. EECA may rely on the Response and all information provided by the Respondent during the RFI process (e.g. correspondence and negotiations).

3.4 Clarification of Response

- a. EECA may ask the Respondent for more information or clarification on the Response at any time during the RFI process.
- b. EECA need not ask all Respondents for the same clarification.
- c. The Respondent agrees to provide the information or clarification as soon as possible, in the format requested by EECA.

Standard RFI conditions

3.5 Buyer's Point of Contact

- a. The Respondent must direct all RFI enquiries to EECA's Point of Contact in Section 1 of the RFI.
- b. Only the Point of Contact, or a person authorised by EECA, may communicate with the Respondent on any aspect of the RFI. EECA will not be bound by any statement made by any other person.
- c. EECA may change its Point of Contact at any time. EECA will notify the Respondent of any change by email or posting a notification on GETS.
- d. If a Respondent has an existing contract with EECA, Business as usual communications, for the purposes of managing delivery of that contract, will continue using the usual contacts.
- e. If the Respondent has an existing contract with EECA, the Respondent must not use its Business-as-usual communications to contact EECA regarding the RFI.

3.6 Conflict of Interest

- a. The Respondent must complete the Conflict of Interest declaration in the RFI Response Form. If a joint Response is being submitted, each party must complete the Conflict of Interest declaration separately.
- b. If a Conflict of Interest arises during the RFI process, the Respondent must inform EECA immediately.
- c. EECA may exclude a Respondent from the RFI process if a material Conflict of Interest arises.

3.7 Confidential Information

- a. Without limiting any other confidentiality agreement between them, EECA and the Respondent will both take reasonable steps to protect the other party's Confidential Information.
- b. Except as permitted by the other provisions of this Section 3, neither party will disclose the other party's Confidential Information to a third party without that other party's prior written consent.
- c. Each party may each disclose the other party's Confidential Information to anyone who is directly involved in the RFI process on that party's behalf, but only for the purpose of participating in the RFI. This could include (but is not limited to) officers, employees, consultants, contractors, professional advisors, evaluation panel members, partners, principals or directors. Where this occurs, the disclosing party must take reasonable steps to ensure the third party does not disclose the information to anyone else, and does not use the information for any purpose other than participating in the RFI process.
- d. The Respondent acknowledges that EECA's confidentiality obligations are subject to requirements imposed by the Official Information Act 1982 (OIA), the Privacy Act 2020, parliamentary and constitutional convention, and any other obligations imposed by law. Where EECA receives an OIA request that relates to a Respondent's Confidential Information, EECA may ask the Respondent to explain why the information is considered by the Respondent to be confidential or commercially sensitive.
- e. The Respondent may disclose EECA's Confidential Information to the extent strictly necessary to comply with law or the rules of any stock exchange on which the securities of the Respondent or any

related entity are currently listed. Unless prohibited by law, the Respondent must consult with EECA before making such a disclosure.

- f. EECA will not be in breach of its obligations if it discloses Confidential Information to the appropriate authority because of suspected collusive or anti-competitive tendering behaviour.

3.8 Costs of participating in the RFI process

Except as otherwise stated in the RFI, the Respondent must meet their own costs associated with the preparation and presentation of the Response.

3.9 Ownership of documents

- a. The RFI and its contents remain the property of EECA. All Intellectual Property rights in the RFI remain the property of EECA or its licensors.
- b. EECA may request the immediate return or destruction of any RFI documents and any copies, in which case the Respondent must comply in a timely manner.
- c. All documents forming part of the Response will, once they are delivered to EECA, become the property of EECA. The Response will not be returned to the Respondent.
- d. Intellectual Property rights in the Response remain the property of the Respondent or its licensors.
- e. The Respondent grants to EECA a licence to retain, use, copy and disclose information contained in the Response for any purpose related to the RFI process, including keeping appropriate records.

3.10 Limited rights and obligations

- a. Except as stated otherwise in this paragraph, nothing in the RFI, these RFI Terms or the RFI process creates a contract or any other legal relationship between EECA and Respondent.
- b. The following are binding on the Respondent:
 - i. The Respondent's signed declaration (contained in the RFI Response Form).
 - ii. The Respondent's obligations under paragraphs 3.1, 3.3 and 3.6. Nothing in this Section 3 takes away from any rights or remedies EECA may have in relation to the Respondent's statements, representations or warranties in the Response or in correspondence with EECA.
 - iii. The standard RFI conditions in Section 3.
- c. Paragraphs 3.4 and 3.9 are binding on EECA.
- d. All terms and other obligations that are binding on EECA are subject to EECA's additional rights in paragraph 3.11.

3.11 Buyer's additional rights

- a. **Changes to the RFI**
 - i. EECA may amend, suspend, cancel or re-issue the RFI, or any part of it, so long as it notifies the Respondent.

- ii. EECA may change material aspects of the RFI, such as the timeline or Requirements, provided it gives the Respondent time to respond to update its Response in relation to the changes.

b. Timeline

- i. EECA may accept a late Response if it is EECA's fault it is late, or if EECA considers there is no material prejudice to other Respondents in accepting a late Response.
- ii. EECA may answer a question submitted after the Deadline for Questions, and notify all Respondents about the submission of the question and the answer.

c. RFI Process

- i. EECA may liaise with any Respondent without informing, or doing the same, with any other Respondent.
- ii. EECA may provide Respondents with information arising from questions about the RFI.
- iii. EECA may withhold information arising from questions about the RFI. This may be the case if the information is unnecessary, is commercially sensitive, is inappropriate to supply at the time of the request or cannot be released for legal reasons.
- iv. EECA may waive requirements or irregularities around the RFI process if EECA considers it appropriate or reasonable to do so.

3.12 New Zealand law

The laws of New Zealand govern the RFI. Each Respondent agrees New Zealand courts have non-exclusive jurisdiction to rule in any dispute concerning the RFI or the RFI process. The Respondent agrees that it cannot bring any claim in relation to the RFI except in a New Zealand court.

3.13 Disclaimer

- a. Nothing contained or implied in the RFI, or RFI process, or any other communication by EECA to the Respondent is to be construed as legal, financial or other advice.
- b. EECA will endeavour to provide accurate information in any communication, but the Respondent accepts this information is not independently verified and may not be up-to-date.
- c. EECA will not be liable in contract, tort, equity, or in any other way for any direct or indirect damage, loss or cost incurred by the Respondent or any other person in respect of the RFI process, whether as a result of EECA exercising its rights under paragraph 3.11, EECA's negligence or breach of these RFI Terms, EECA failing to select the Respondent as the Successful Respondent, or any other cause.
- d. To the extent that liability cannot be excluded, the maximum aggregate liability of EECA, its agents and advisors in connection with the RFI process, to all Respondents combined, is NZ\$5,000.
- e. The limitations and exclusions in paragraphs c and d above do not apply to any liability EECA may have for breach of confidentiality or infringement of the Respondent's intellectual property rights.

3.14 Precedence

- a. Any conflict or inconsistency in the RFI shall be resolved by giving precedence in the following descending order:
 - i. these RFI-Terms
 - ii. all other Sections of the RFI document
 - iii. any additional information or document provided by EECA to Respondents through EECA's Point of Contact or GETS.
- b. If there is any conflict or inconsistency between information or documents having the same level of precedence the more recent information or document will prevail.

Definitions

In relation to the RFI the following words and expressions have the meanings described below.

Confidential Information	<p>Confidential Information of a party (Provider) means information acquired by the other party (Recipient) from the Provider in connection with the RFI process, where that information:</p> <ol style="list-style-type: none">a. is by its nature confidentialb. is marked at the time of disclosure to the Recipient as 'confidential', 'in confidence', 'restricted', 'sensitive', 'secret' or 'top secret', and/orc. the Recipient knows, or ought to know, is confidential to the Provider or a third party who supplied it to the Provider. <p>However, this does not include information that is publicly available through no fault of the Recipient, or that the Recipient acquired entirely independently of the Provider.</p>
Conflict of Interest	<p>A Conflict of Interest arises if Personal or Business interests, relationships or obligations of the Respondent or any of its personnel do, could, or could be perceived to:</p> <ol style="list-style-type: none">a. conflict with the Respondent's obligations to EECA under the RFI or in the provision of the goods or services, and/orb. call into question the independence, objectivity or impartiality of any person involved in the RFI process on behalf of EECA. <p>A Conflict of Interest may be:</p> <ol style="list-style-type: none">c. actual: where the conflict currently existsd. potential: where the conflict is about to happen or could happen, ore. perceived: where other people may reasonably think that a person is compromised.
Deadline for Answers	<p>The deadline for EECA to respond to questions submitted by a Respondent stated in Section 1.2 of the RFI.</p>
Deadline for Responses	<p>The deadline for delivering or submitting Responses to EECA as stated in Section 1 of the RFI.</p>
Deadline for Questions	<p>The deadline for submitting questions to EECA as stated in Section 1 of the RFI.</p>



EECA	The government agency that has issued the RFI with the intent of obtaining information.
GETS	Government Electronic Tenders Service available at www.gets.govt.nz .
Intellectual Property	All industrial and intellectual property rights whether conferred by statute, at common law or in equity, including (but not limited to) copyright, trademarks, designs and patents.
Point of Contact	EECA and each Respondent are required to appoint a Point of Contact. This is the channel to be used for all communications during the RFI process. EECA's Point of Contact is identified in Section 1 of the RFI. The Respondent's Point of Contact is identified in its Response.
Respondent	A person, company or organisation that submits a Response in response to the RFI. The term Respondent includes each member of any consortium.
Response	The response a Respondent submits in reply to the RFI. It comprises the Response Form and all other information submitted by a Respondent.
Response Form	The form and declaration prescribed by EECA and used by a Respondent to respond to the RFI, duly completed and submitted by a Respondent as part of the Response.
RFI	Means the Request for Information.
RFI-Terms	Means the RFI Terms as set out in Section 3 of the RFI.

For more definitions, click [HERE](#).

