

MARCH 2026

# Request for Proposals

By: EECA (Energy Efficiency and Conservation Authority)

For: Efficient demand flexibility – EECA’s initiative to encourage and deliver distributed flexibility initiatives in the New Zealand energy system

Ref: Efficient demand flexibility 2026

RFP released: 19 March 2026

Deadline for questions: 8 May 2026

Deadline for applications: 15 May 2026 - or until the available funding is committed

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# The opportunity

This Request for Proposals (RFP) co-funding funding opportunity is issued by EECA, referred to below as “the Buyer” or “we” or “us”. Read this RFP to understand what types of Projects we’re looking for, how to prepare an Application and the terms and conditions that apply to both the RFP and co-funding.

## Efficient Demand Flexibility

EECA seeks to establish a funding partnership with industry, called the Efficient Demand Flexibility initiative, to enable distributed flexibility in commercial and industrial sectors by supporting deployment of flexibility-enabling technologies behind the meter, such as battery storage, thermal storage, and interruptible load management.

Efficient Demand Flexibility aims to catalyse commercial and industrial flexibility uptake through co-funding from EECA towards project costs for flexibility-enabling technologies. EECA is looking for projects that are deployed to both cater for onsite energy needs and to create additional revenue streams by adopting these flexibility-enabling technologies, through such means as participation in the reserves market, electricity arbitrage and by utilising capacity management or network services. These services benefit New Zealand by helping to stabilise the grid and support the integration of renewable energy sources.

A recent RFP targeted aggregators of demand flexibility services. That RFP has completed.

### This RFP

This RFP is for Project Owners or Intermediaries (as defined in SECTION 5), applying for battery energy storage system (BESS) projects which shift or reduce their electricity consumption to balance supply and demand on site through onsite management and demand flexibility services to support local or national network infrastructure asset cost and utilisation efficiencies.

These services benefit New Zealand by helping to stabilise the grid and support the integration of renewable energy sources.

EECA can commit up to approximately \$10 million for Efficient Demand Flexibility in this RFP but may choose to award more co-investment should we receive compelling Applications to justify this.

## What can you apply for?

Applicants can apply for up to \$5 million of total EECA co-funding to co-fund up to 40% of an Eligible Project’s Eligible Project Costs. This includes co-funding feasibility studies or business cases to develop projects up until the final investment decision, and co-funding the project’s implementation. The remainder of the total Project costs will be co-funded by the Project Owner (as defined in SECTION 5).

Intermediaries can apply for a portion or all of the available co-investment of \$10 million, and Project Owners may apply for up to \$5 million.

Intermediaries must, as a minimum, submit a plan to identify potential Projects. EECA's intent is to see swift progress on Project implementation, so we will favour Applicants who have identified qualifying projects, and preference will be given to Intermediaries who have a secured interest or commitment from the relevant Project Owner(s).

## **What we don't want**

EECA will not provide co-investment for:

- Applications from Project Owners that do not have an identified and eligible Project.
- Applications from Intermediaries that do not have an identified set of potential Projects or a clear methodology and plan to build this.
- Projects that do not meet the minimum requirements.
- Projects that do not align with EECA's strategic objectives.

## **What's important to us?**

EECA is seeking Applications that:

- Align with EECA's objectives for demand flexibility.
- Can demonstrate the capability to successfully implement their proposed Projects.
- Can demonstrate to industrial and commercial end users the value of energy storage on their site by providing flexible energy storage equipment and flexible demand services.
- Demonstrate a strong business case, including a fully prepared plan (has a defined scope, an approved Applicant case, identified any necessary regulatory or consent approvals, and a detailed implementation plan) to start once funding and resources are secured. A pre-identified eligible Project would improve the scoring.
- Align with EECA's broader strategic goals, including unlocking substantial economic and environmental benefits through enabling energy efficiency, empowering energy users to manage their own energy usage, and accelerating the take-up of renewable energy.

## **A bit about us**

EECA, the Energy Efficiency and Conservation Authority, was established as a Crown entity under the Energy Efficiency and Conservation Act 2000.

Our mandate is to encourage, promote and support energy efficiency, energy conservation and the use of renewable sources of energy.

We want all of New Zealand to recognise that the energy we save now will be an asset to our future, in a multitude of ways. We want a sustainable energy system that supports the prosperity and well-being of current and future generations.

We're doing this with expertise, research, regulation, co-investment, and support. We inspire New Zealanders to be clean and clever energy users.

Our te Reo Māori name is Te Tari Tiaki Pūngao — the Office that guards the energy.

# 1. Key Information

## 1.1 Context

- a. This Request for Applications (RFP) is an invitation to submit an Application for the Efficient Demand Flexibility opportunity.
- b. This RFP is a single-step procurement process.

## 1.2 Our timeline

EECA will accept Applications at any time during the RfP opening period, and will assess and approve/decline Applications on a regular basis throughout this period. Applicants are encouraged to apply early, as available co-funding may run out before 15 May 2026.

Our timeline for this RFP (all are New Zealand times and dates):

Step in the RFP process	
RFP open for Applications	From 19 March 2026
Deadline for questions	12pm, 8 May 2026
Briefing session (online)	11am, Monday 30 March 2026
Deadline for Applications	5pm, 15 May 2026, or until available funding is allocated
Successful Applicant(s) notified (indicative)	As they are approved, from 1 April 2026
Funding Agreements must be signed by 30 June 2026 to be accepted	by 30 June 2026

## 1.3 How to contact us

- a. Contact us through the Government Electronic Tenders System (GETS) or our Point of Contact via email.
- b. Our Point of Contact:

**Name:** Yasmine Davies

**Title/role:** Procurement Coordinator

**Email address:** applications@eeca.govt.nz

## 1.4 Developing and submitting your Application

- a. This is an open, competitive tender process, noting that Applications will be assessed and approved or declined as they are submitted to EECA.
- b. Take time to read and understand the RFP.
- c. Take time to understand our Requirements. These are in SECTION 2 of this document.
- d. Take time to understand how your Application will be evaluated. See SECTION 3 of this document.
- e. For resources on tendering visit <https://www.procurement.govt.nz/suppliers-2/>
- f. If you have questions, ask our Point of Contact before the Deadline for Questions (see SECTION 1.2 above).
- g. Use the Application Form provided in this RFP to submit your Application.
- h. Complete and sign the declaration at the end of the Application.
- i. Check you have provided all the necessary information in the correct format and order. Incomplete Applications will not be accepted.
- j. Submit your Application before the Deadline for Applications, noting this date may change depending on continued availability of funding.

## 1.5 Address for submitting your Application

You must submit your Application to [applications@eeeca.govt.nz](mailto:applications@eeeca.govt.nz).

**We will not accept Applications sent by post, delivered to our office or received outside of this email address.**

## 1.6 Our RFP Terms

### a. Offer Validity Period

By accepting EECA's Co-funding Application, the Applicant acknowledges that the offer will remain valid for 6 weeks from the date of issuance.

### b. RFP Terms

By proceeding with the Application, the Applicant agrees to the RFP-Terms described in SECTION 6 and agrees to negotiate with EECA in good faith on the negotiable terms set out in SECTION 4.

## 1.7 Later changes to the RFP or RFP process

- a. After publishing the RFP, if we need to change anything or provide additional information, we will let all Applicants know by publication on GETS.

- b. If you downloaded the RFP from GETS you will automatically receive notifications of any changes through GETS.
- c. If funding is fully allocated before 15 May 2026, EECA will publish a notice on GETS to close the RFP.

## **1.8 Defined terms**

These are shown using capitals. You can find all definitions at the back of the RFP Terms linked to in SECTION 6, with some additional RFP-specific terms in SECTION 5 of this RFP.

## 2. Our Requirements

This section outlines in more detail the objectives of the Efficient Demand Flexibility initiative and what we want to achieve in this investment activity.

### 2.1 Background

New Zealand anticipates an increase in energy demand from electrification measures, including the high growing demand for data centres that require significant electricity. This increase in power demand translates into the need to upgrade the power generation infrastructure. The investment costs for this upgrade will be passed on to consumers through higher electricity bills. The inclusion of demand flexibility capability in the power system can defer, reduce, or even eliminate the need for such costly infrastructure upgrades, easing congestion and improving the overall grid efficiency. It can also generate benefits for the wholesale electricity market by reducing system-wide costs. With a demand flexibility capable energy system, energy users can shift their energy use to times of high renewable generation or when prices are low.

This procurement aligns with EECA's mission by ensuring that financial support is directed towards projects that deliver measurable results and long-term benefits. By working with businesses across diverse sectors, we aim to de-risk energy-related investments, support the adoption of innovative solutions, and drive meaningful reductions in energy demand.

EECA's Objectives for Demand Flexibility:

- Enable additional renewable energy use by enabling flexible industrial electrification.
- The deployment of flexibility assets such as battery energy storage systems and thermal batteries enhances energy productivity and system efficiency by helping reduce peak-related costs and system inefficiencies.
- Foster innovation and partnership by providing a public-private investment model with Aggregators and industrial and commercial energy users across a range of initiatives.
- Help shape the future energy market by generating real-world evidence that can inform regulatory settings and market design.
- Deliver on the Government's stated goal of enhancing energy reliability and affordability by addressing system and local peak loads and delivering capacity at lower cost than other options.

### 2.2 Key outcomes

This programme relates to the provision of co-funding towards demand flexibility projects. The key outcomes EECA seeks to achieve include:

- Supporting businesses in implementing projects that deliver measurable energy cost savings and operational improvements.
- Encouraging the adoption of innovative and proven energy efficiency technologies.

- Demonstrating innovative applications of these technologies in key sectors, to build evidence and confidence and encourage wider uptake.
- Ensuring projects align with EECA's strategic priorities.
- Refining EECA's risk appetite and operational frameworks in energy savings and efficiency financing.

## 2.3 Applicant eligibility (Project Owners and Intermediaries)

New Zealand-based and New Zealand-registered legal entities including:

1. NZBN registered private sector business
2. Registered legal entities such as Trusts, recognised iwi organisations, and entities that represent hapu or rohe
3. State-owned Enterprises
4. Local Councils
5. Regional Councils

Except for the following:

6. Public Service Departments, Non-Public Service Departments (such as the New Zealand Defence Force), and Statutory Crown Entities such as District Health Boards.
7. Aggregators as defined in SECTION 5. Applicants may perform their own demand flexibility services or may retain the services of an Aggregator to deliver these services.
8. Electricity Distribution Businesses and generators including solar farms.

Proposals must be for Projects delivered in New Zealand, however Proposals can include the involvement of Project partners based overseas.

## 2.4 Project eligibility (All Projects)

At a minimum, Applicants must demonstrate that Projects meet the following Eligibility Conditions:

1. The Project is delivered in New Zealand.
2. The Application is for installation of eligible demand flexibility equipment for demand flexibility such as energy trading, in addition to Project Owner own use onsite. Flexibility does not need to occur immediately upon implementation, but demand flexibility capability must be available at implementation, and a plan provided for engaging in this activity as negotiated with EECA.
3. The Application is for a grant of up to 40% of total Project costs, up to a maximum total of \$5 million per Project, including the costs of a feasibility study/business case for which the maximum that can be applied for is up to 75% of the cost of the study up to a maximum of \$100,000. Applicants applying for more than this may submit a justification in their Application form for EECA to consider.
4. The Project must meet the Project eligibility conditions size of a minimum of 125kW and 125kWh of Demand Flexibility capability per ICP.
5. The Project(s) relies on technologies meeting the system level communication protocol capability requirements of Open ADR and IEEE 2030.5.

6. The Project Owner demonstrates its ability to co-fund the remainder of the total cost of the Project(s) either directly or by utilising other funding sources.
7. The Project Owner identifies all co-investment sources, including individual amounts if multiple sources.

## **2.5 In addition all Applicants must:**

1. Be committed to working safely, ensuring the health and safety of workers and others affected by the Project(s) work, and have appropriate systems and processes to undertake that work safely.
2. Be committed to working in a manner that will not damage EECA's reputation with respect to, among other things, environmental impact, employment conditions, public announcements, and regulatory compliance.
3. Pass preliminary legal and reputational due diligence and any required financial due diligence.
4. Commit to monitoring and evaluating project performance, operational efficiencies, and revenue generated. The Applicant agrees to monitoring of each stage of the Project by EECA to ensure compliance. Intermediaries must gain commitment from Project Owners to share this information with EECA.

## **2.6 What we require from an Applicant**

As a condition of co-funding, EECA will be seeking data, information and lessons learned during the term of the Funding Agreement.

Applicants must agree to knowledge, reporting and data deliverables, which will be set out in the Funding Agreement. The Funding Agreement will also set out what information and knowledge will be required, and how, when and with whom it will be shared.

These deliverables will include:

- Project progress reporting to monitor progress and manage Project risks.
- Project-specific lessons and outcomes learned over the duration of the Project.
- Project information, data, analysis and performance reporting to assess the overall effectiveness and performance of the Project outcomes. EECA will collect data and may use it to share knowledge and learnings with the market (e.g. in publicly available case studies for replicable projects).

As required, EECA may specify additional reporting requirements to analyse an individual Project's performance, or to assess overall performance.

Intermediaries operating on behalf of Project Owners must provide the information required on behalf of the Project Owner. Project Owners must agree to share this information with EECA for the purposes intended by the RFP and as stated in the Funding Agreement.

## **2.7 Funding Agreement term**

EECA and the Applicant will negotiate a Funding Agreement term, to be no longer than 4 years.

## **2.8 Funding Agreement amount**

The Applicant may apply for up to \$5 million for a Project including costs for studies. Separate Projects require separate Applications. Intermediaries may apply for a programme of work for part of, or all of, the \$10 million, with individual projects under that programme being eligible to receive a maximum co-funding amount of \$5 million including costs for studies.

EECA and the Applicant will negotiate and sign a Funding Agreement specifying the length of the contractual period and the maximum EECA funding available to that Applicant. Each successful Recipient will be allocated an amount of budget ('total commitments') that they can claim by milestone completion for the specified Project. Intermediaries will have up to 24 months from signing (as negotiated with EECA) to identify and fully commit eligible Projects, and up to 24 months for delivery of these Projects, with a total contract maximum length of 4 years. Project Owner Applicants will have up to 3 years from signing for delivery of eligible Projects.

## 3. Our Evaluation Approach

This section sets out the Evaluation Approach that will be used to assess Applications.

### 3.1 Pre-conditions (All Applications)

Each Application must meet the following pre-conditions. We will not consider Applications which fail to meet these conditions.

The requirements to participate in this RFP are:

1. Applicant is an eligible Applicant (as defined in SECTIONS 2.3 and 2.5).
2. Project is an eligible Project and is delivered in New Zealand (as defined in SECTIONS 2.4 and 2.5).
3. The Application form is fully complete and signed.

### 3.2 Evaluation model

#### Review and Approval Process

Each Applicant must meet all of the pre-conditions before their Application will be considered for evaluation.

Applications will be processed as they are received. The Application will be passed through to the assessment panel for evaluation and scoring, then moderated, and approved or declined. Moderation meetings will be held regularly to move Applications through efficiently.

EECA reserves the right to consider approved Applications at each decision point to determine continued availability of funding and spread of awarded funding to ensure the best value for money overall and ability to meet EECA's Demand Flexibility objectives.

Stages of Application assessment:

- Initial Review – EECA will review the submitted documents to confirm all required forms are included and correctly completed.
- Due Diligence – EECA will conduct legal and reputational due diligence on all Applicants, and a third party may conduct financial due diligence on Applicants, if required by EECA.
- Application Review – Findings from a due diligence will be included with the Application for evaluation by a Panel that will make a recommendation to the delegated authority.
- Final Decision – An EECA delegated authority will determine whether the Application is Conditionally Approved, pending final negotiations on the Funding Agreement terms set out in SECTION 4 of this RFP.

The full process is expected to take approximately 3-6 weeks from submission to signing of contract, with contracts to be signed no later than 30 June 2026 as a long-stop date.

### 3.3 Evaluation criteria

We will evaluate Applications which meet all pre-conditions according to the following criteria.

#### Applications from Project Owners:

- Proposed Project.
- Ability to Deliver the Project.
- Value for Money.
- Economic Benefits.

The evaluation model that will be used is weighted score, comparing each Application against the others, based on the plan for identifying and committing qualifying projects, ability to deliver and value for money.

Applications must score at least 50% against each criterion.

Criteria for assessing projects	Assessment criteria	Weighting
Proposed Project	<p>The Applicant must show a detailed plan for their Project, including full details in their Application of any market or feasibility investigation undertaken into the market opportunity and how the Applicant intends to deliver.</p> <p>EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• The depth of study undertaken, the level of expertise involved in the study and any involvement of the technology supplier in the study.</li> <li>• The submission of supporting information for the business case and/or feasibility study report.</li> <li>• Total likely capital cost of project and simple payback or other parameters to be met.</li> <li>• Expected timeline for delivery.</li> <li>• Annual expected flexibility revenue projects will generate.</li> <li>• Other revenue to be generated and how.</li> <li>• % of site annual process heat input energy use that will be reduced through use of the technology if applicable.</li> </ul>	30%
Capacity and Capability	<p>To maximise funding value EECA requires Projects to be successfully delivered and operational in a timely manner. EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• Technology is commercially available.</li> </ul>	30%

	<ul style="list-style-type: none"> <li>• Technology supplier has, or will establish, NZ presence directly or through NZ based agents/installers.</li> <li>• Applicant has successfully undertaken projects of similar or larger scale.</li> <li>• Experienced personnel have been identified to undertake the detailed technical design, costings and to project manage the delivery.</li> </ul>	
Value for money	<p>EECA are seeking projects that represent good value for Government money and leverage of public funds.</p> <p>EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• The percentage of co-investment applied for.</li> <li>• The expected \$/MW and \$/MWh for each technology type they apply to implement and the rationale for this. Lower \$/MW or \$/MWh Applications attract a higher score.</li> <li>• How co-funding will significantly enable the Project and accelerate the timeframe.</li> </ul>	30%
Economic Benefits	<ul style="list-style-type: none"> <li>• Expected cost-effectiveness of the Project.</li> <li>• The scale and quality of expected public benefits from the Project and potential for NZ if scaled up (including contribution to EECA Demand Flexibility objectives and wider NZ benefits).</li> <li>• How co-funding will support the delivery, scale or speed with which these public benefits will be realised.</li> </ul>	10%

#### Applications from Intermediaries:

- Plan for identifying and committing qualifying Projects.
- Ability to Deliver the Projects, including working with Project Owners to successfully bring them to the point of Project commitment and subsequent implementation.
- Value for Money.
- Economic Benefits.

The evaluation model that will be used is weighted score, comparing each Application against the others, based on the plan for identifying and committing qualifying projects, ability to deliver and value for money.

Criteria for assessing projects	Assessment criteria	Weighting
Plan for identifying and	The Applicant must show a detailed plan for sourcing, screening, and gaining commitment from eligible Project Owners and	30%

<p>committing qualifying Projects</p>	<p>qualifying Projects under this RfP. Project Owners must commit to the Project.</p> <p>EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• Quality and credibility of the pipeline development plan (including market pre-warming / engagement activity and timeline to secure committed Projects).</li> <li>• Demonstrated market reach and relationships with potential Project Owners (e.g., sector/regional networks) and approach to prioritising sectors / sites aligned to EECA objectives.</li> <li>• Robust approach to project intake and screening to ensure Projects meet eligibility requirements (including minimum size per ICP and DF-enablement requirements).</li> <li>• Evidence of near-term pipeline credibility (e.g., de-identified pipeline register, letters of support / expressions of interest, indicative sites and sizes).</li> <li>• Approach to gaining Project Owner commitment (e.g., proposed commitment checkpoints, standardised templates/terms, internal approvals).</li> <li>• Expected timeline for delivery of individual Projects and all Projects.</li> </ul>	
<p>Capacity and Capability</p>	<p>Applicants must demonstrate their ability to manage and deliver a portfolio of Projects, and to work with Project Owners (and third parties such as installers and DF service providers) to achieve timely implementation and operational outcomes</p> <p>EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• Delivery model and governance (roles/responsibilities, escalation, quality assurance, portfolio management approach).</li> <li>• Resourcing plan (named key personnel, relevant experience, time allocation) and ability to deliver within required timeframes.</li> <li>• Track record delivering similar multi-site programmes, grants, or infrastructure/energy initiatives.</li> <li>• The level and depth of their market relationships, for example with potential Project Owners, technology suppliers, other regional or sector bodies.</li> </ul>	<p>40%</p>

Value for money	<p>EECA is seeking projects that represent good value for Government money and leverage of public funds.</p> <p>EECA will score this criterion based on:</p> <ul style="list-style-type: none"> <li>• The percentage of co-investment typically sought across the Applicant's pipeline and how the Applicant will encourage Project Owners to seek the minimum funding necessary to enable delivery.</li> <li>• How the Applicant's approach will accelerate delivery and increase volume/scale of qualifying Projects within EECA timeframes.</li> </ul>	20%
Economic Benefits	<ul style="list-style-type: none"> <li>• Expected cost-effectiveness of the programme delivery approach (including minimising administrative overheads and using repeatable templates/processes).</li> <li>• The scale and quality of expected public benefits from Projects supported through the intermediary (including contribution to EECA Demand Flexibility objectives and wider NZ benefits).</li> </ul>	10%

### 3.4 Scoring

The Panel will use the following rating scale to evaluate both Applications and Projects against the criteria.

Description	Definition	Rating
<b>Excellent</b>	Exceptional demonstration by the Applicant of the relevant ability, understanding, experience, skills, resources and quality measures required to provide the goods / services. Response identifies factors that will offer potential added value, with supporting evidence.	9-10
<b>Good</b>	Above average demonstration by the Applicant of the relevant ability, understanding, experience, skills, resources and quality measures required to provide the goods / services. Response identifies factors that will offer potential added value, with supporting evidence.	7-8
<b>Acceptable</b>	Demonstration by the Applicant of the relevant ability, understanding, experience, skills, resources and quality measures required to provide the goods / services, with supporting evidence.	5-6

Description	Definition	Rating
<b>Minor reservations</b>	Some minor reservations of the Applicant’s relevant ability, understanding, experience, skills, resources and quality measures required to provide the goods / services, with little or no supporting evidence.	3-4
<b>Serious reservations</b>	Considerable reservations of the Applicant’s relevant ability, understanding, experience, skills, resources and quality measures required to provide the goods / services, with little or no supporting evidence.	1-2
<b>Unacceptable</b>	Does not comply and/or insufficient information provided to demonstrate that the Applicant has the ability, understanding, experience, skills, resources and quality measures required to provide the goods / services, with little or no supporting evidence.	0

### 3.5 Due diligence

EECA will undertake legal and reputational due diligence on shortlisted Applicants.

In addition, EECA may conduct or request any or all of the following:

- a reference check on the Applicant, any other organisation and named personnel in the response
- interview the Applicant or any other organisation they propose to use
- perform other checks on the Applicant or other organisation they propose to use e.g., Companies Office
- request the Applicant make a presentation
- inspect audited accounts for the last three financial years.

## 4. Our Proposed Funding Agreement

### Contract term

EECA and the Applicant will negotiate and sign a Funding Agreement specifying the length of the contractual period and the maximum EECA funding available to that Applicant. Each successful Recipient will be allocated an amount of budget ('total commitments') that they can claim by milestone completion for the specified Project. Intermediaries will have up to 24 months from signing (as negotiated with EECA) to identify and fully commit eligible Projects, and up to 24 months to deliver these Projects, with a total contract maximum length of 4 years. Project Owner Applicants will have up to 3 years from signing to deliver eligible Projects.

### Proposed Funding Agreement

A template for the Funding Agreement is provided as part of this RFP set of materials.

EECA expects very little, if any, negotiation on the terms and conditions in the Funding Agreement. The Application Form contains a section for you to state your position on these terms and conditions. If you do not state your position you will be deemed to have accepted the indicative terms in full.

Some of the terms and conditions cover:

- **Project specific undertakings:** As set out in this RFP, the Recipient will be expected to agree to sharing of knowledge, reporting and data deliverables in relation to the Project, including:
  - Project progress reporting to monitor progress and manage risks;
  - Project-specific lessons and outcomes learned over the duration of the Project;
  - Project information, data, analysis and performance reporting to assess the overall effectiveness and performance of the Project outcomes. EECA will collect data and may use it to share knowledge and learnings with the market (e.g. in publicly available case studies for replicable projects).

If the Recipient is an Intermediary, they will provide this information on behalf of the Project Owner. The Project Owner must agree up front in their contract with the Intermediary to provide this information to EECA. EECA may require a separate agreement between EECA and the Project Owner for the provision of Project reporting and data.
- **Schedule to the Funding Agreement:** will set out the Project details, Project timetable including equipment ordering, installation, commissioning and plan for use of cost savings and expected Project returns.
  - Invoices to the total cost of the equipment, with a claim for drawdown to the maximum of the contracted percentage of EECA support.

## 5. Efficient Demand Flexibility Specific Definitions

**Project Owner** is defined as *the energy user for whom the BESS and demand flexibility service is installed. Project Owners may own or lease the site they operate on, where leases must be operational for at least the length of the Funding Agreement with EECA.*

**Intermediary** is defined as *an entity operating on behalf of a Project Owner for the purposes of this Funding Agreement. The intermediary will have strong regional, technical or sector relationships and will facilitate projects through implementation completion. All monies under the Funding Agreement will be disbursed to the Intermediary.*

**Aggregators** are defined as *intermediaries operating between consumers and the energy grid and energy market, providing incentives for users to shift or reduce their electricity consumption to balance supply and demand on site.*

**Flexibility-enabling technologies** are defined as *technologies installed behind-the-meter such as battery storage systems to enable shifting of energy use to times of high renewable generation or when prices are low.*

A **Funding Agreement** is defined as *an agreement signed with each Applicant, with milestones to be negotiated based on a standard template. The Funding Agreement will commit a certain level of funding, subject to Projects meeting certain agreed eligibility criteria (as set out in this RFP).*

**Performance Level Requirements** will be *negotiated for each project brought to EECA under the full form Funding Agreement.*

A **Project** is defined as *a qualifying technology project installed at an Applicant site to provide demand flexibility services under the Efficient Demand Flexibility criteria.*

## 6. RFP Terms

View the RFP Terms that accompany this RFP. [rfp-terms-conditions-government-model](#)