

SUSTAINABILITY CREDENTIALS & BRAND DESCRIPTION

Solar Bay is an impact investment platform committed to decarbonising businesses.

Solar Bay represents a leading impact investment platform with committed capital from three of Australia's largest financial sponsors. We are dedicated to driving decarbonisation through investments in established and emerging green technologies across a range of sectors.

As an investment platform we can leverage highly specialised expertise, a proactive network, and flexible solutions to deliver greater possibilities for our clients, partners, and investors.

Solar Bay is developing, financing, constructing, and managing over 700MW of distributed renewable energy and decarbonization projects for businesses throughout the APAC region.

We look to partner with project proponents to directly invest equity in projects that will support emissions reduction through renewable energy consumption, alternative fuels and waste recovery and recycling.

DEAL CRITERIA

Criteria	Detail
Deal size	Target equity contribution of \$50m+, minimum of \$5m equity contribution with pathway to scale
Project type	Renewable energy or infrastructure / infrastructure-like solutions for direct decarbonisation Examples include Rooftop or ground mounted PV solar, wind energy, batteries, hydrogen for electricity generation and fuel replacement, waste to energy (incineration and organic), low emissions fuels and diesel supplements / replacements
Financing structure	Equity investments
Minimum thresholds	Minimum 51% shareholding

BENEFITS OF FINANCING PRODUCTS

- Long term, highly skilled capital partners with sector-wide knowledge
- Competitive return thresholds
- Capital deployment within the initial stages of project development, and
- Efficient diligence, documentation, and approvals process.

OTHER CRITERIA:

For assets with less than \$50m equity contribution, aggregation of smaller projects or a pathway to scale is preferable.

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