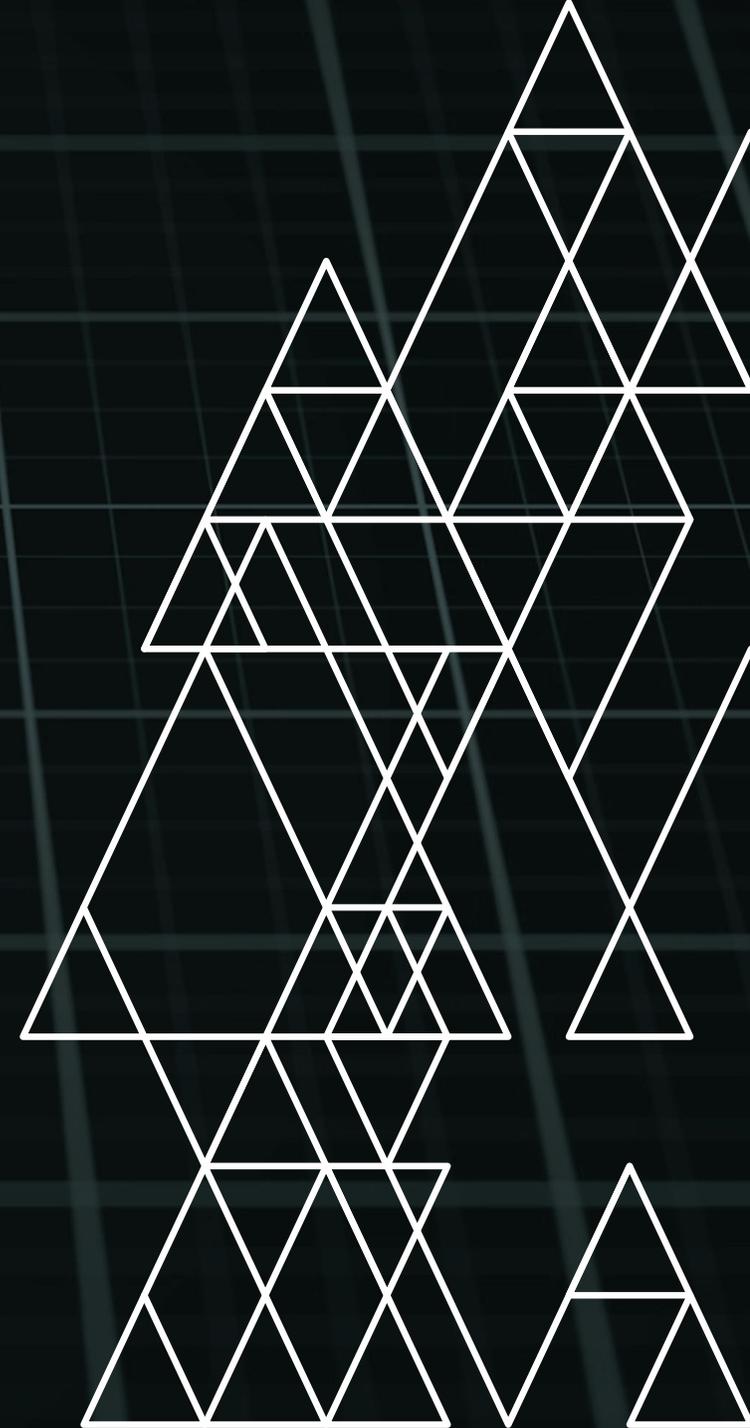


Low Emission Transport Fund

14 October 2021



EECA's transport team



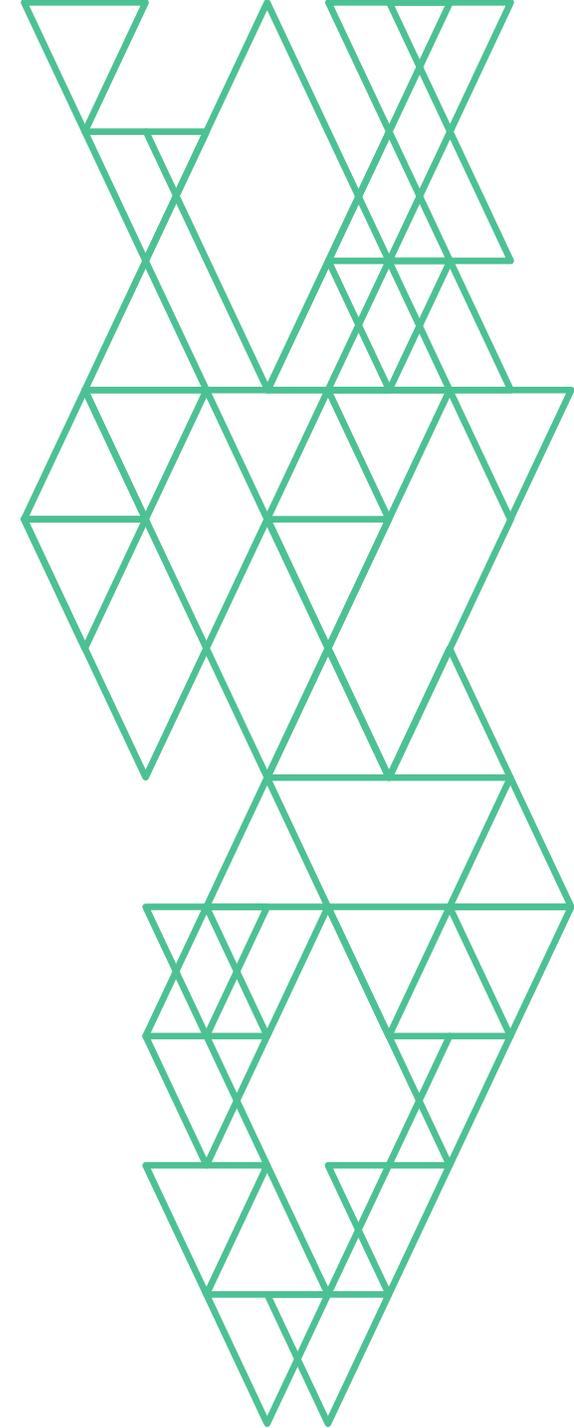
Richard Briggs

Energy Efficiency and Conservation Authority
Transport Portfolio Manager



Camilla Cochrane

Energy Efficiency and Conservation Authority
Transport Funds Lead



EECA's strategy

Our purpose

Mobilise New Zealanders to be world leaders in clean and clever energy use

Our strategic principles



Focus on impact

Pursue high-impact change with agility and at pace.



Understand the customer

Focus on those it is important to influence and influence them based on what they care about.



Define the problem

Identify what's blocking progress and tackle it head on.



Join the dots

Work with and connect people and organisations who can be part of achieving our purpose.



Display leadership

Be proactive, have a fact-based point of view, own it.



Productive and low-emissions business

Mobilise decision makers and technical experts to accelerate action.



Efficient and low-emissions transport

Switch the fleet to low-emissions technology while ensuring that any remaining fossil-fuelled vehicles are as efficient as possible.



Energy efficient homes

Optimise New Zealanders' use of renewable energy through energy efficient homes, technologies and behaviours.



Government leadership

Equip the public sector to innovate and lead the transition to clean and clever energy use.



Engage hearts and minds

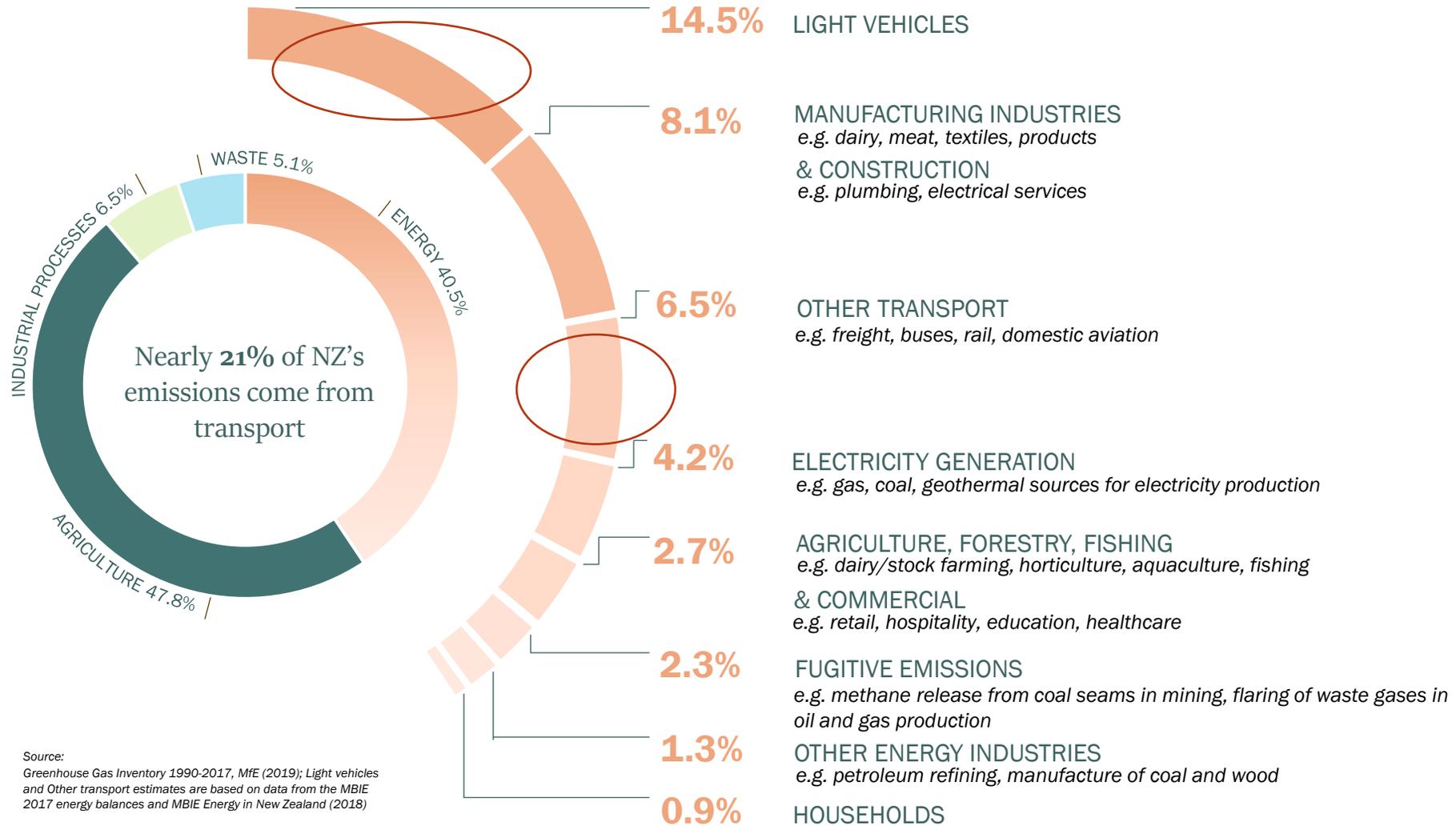
Foster a society in which sustainable energy is expected and demanded.

Our desired outcome

A sustainable energy system that supports the prosperity and wellbeing of current and future generations



New Zealand's energy emissions profile

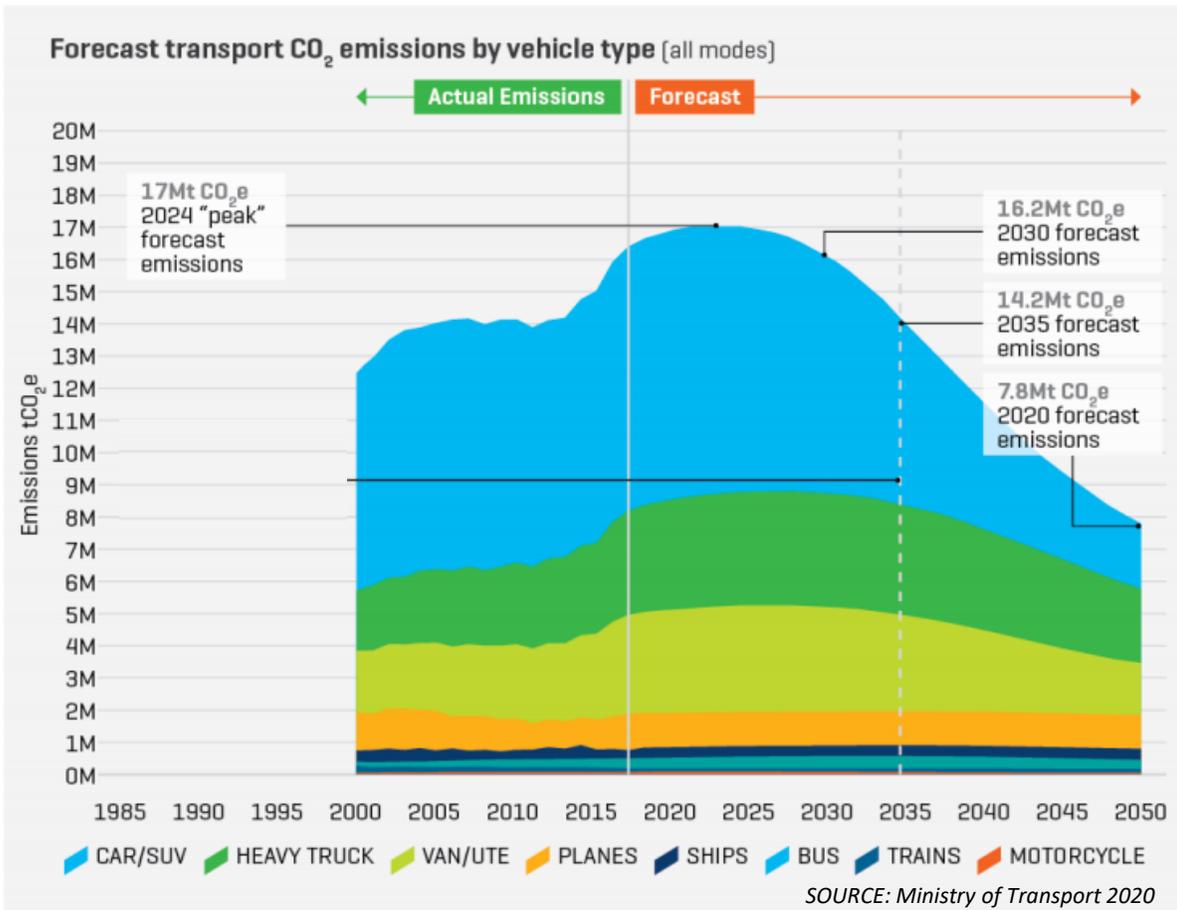


New Zealand Fleet has some interesting characteristics

- We have over 3.5m cars, 0.5m vans and Utes, which at 830 per 1000 people is the largest fleet per capita in the world (UK 480, S Korea 470, Norway 510)
- Two equal points of entry into the fleet, with 46% of our light vehicles entering as used imports versus 54% entering as new
- NZ is a RHD market - less than 20% of cars made are RHD
- The proportion of diesel vehicles & engine size in the light fleet is growing
- 30% of the fleet is over 20 years old (high emissions, inefficient, unsafe)
- 2020 Car sales down 20% against 2019
- Over recent years we spend in excess of \$4b pa importing fuel (\$3.1b 2020)
- Car growing at 3.5% pa, population growing at 1.5% pa
- 250,000 per year passenger vehicles added (excl Commercial)
- 160,000 cars per year are scrapped (net increase 7,500 per month)



Transport emissions increasing, system approach required in addition to current policies



- Since 1990, transport emissions have increased by 90%. Emissions continue to rise.
- Emissions are expected to rise beyond 2024 as it considers it to be too optimistic (Ministry of Transport is remodelling this projection)

Move Healthy



Move Public



Move Shared EV



Move Private EV



MOT

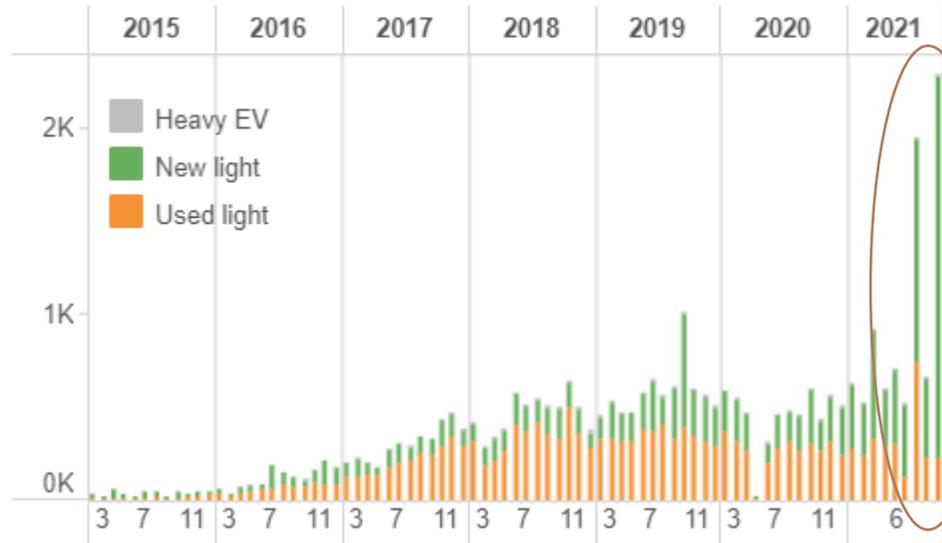
AVOID
Reduce or avoid the need to travel

SHIFT
Shift to or maintain share of more environmentally friendly modes

IMPROVE
Improve the energy efficiency of transport modes and vehicle technology

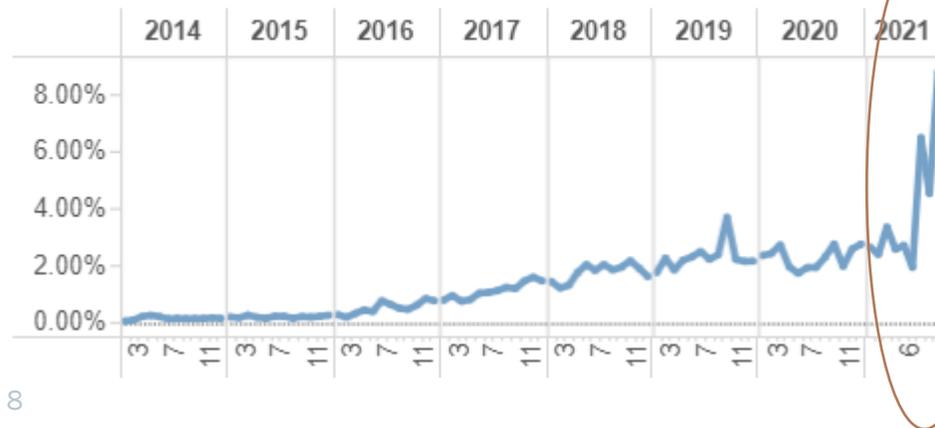
Clean Car Discount has lifted sales of EVs

Monthly EV registrations



2,282 EV registrations in September, beating the previous record of 1,947 in July (the month the CCD started)

EV % of light registrations



EVs accounted for 8.76% total light vehicle registrations

Make	Model	Registration count
FORD	RANGER	1,407
TESLA	MODEL 3	1,066
MITSUBISHI	OUTLANDER	963
TOYOTA	COROLLA	744
TOYOTA	HILUX	648
TOYOTA	RAV4	575
MITSUBISHI	ASX	473
MITSUBISHI	ECLIPSE CROSS	427
MG	ZS	328
MAZDA	CX-5	297
KIA	SPORTAGE	266
HYUNDAI	KONA	242

Tesla model 3 was second most popular



EECA's Transport Programme

GEN LESS⁺
LIVE MORE WITH LESS ENERGY



Gen Less ✓
20 September at 17:15 · 🌐

It's World Car Free Day on Wednesday! 🚗🚗 Driving less is likely to be one of the best ways you can reduce your carbon footprint. But did you know that collectively, Kiwis drive the equivalent of 1.2 million times round the planet every year? 😱

Check out these other interesting things you didn't know about the impact of transport on climate change - and let us know if you'll be walking 🚶, biking 🚲, or taking public transport 🚏 tomorrow!

15 things you didn't know about transport and climate change

State Sector Decarbonisation Fund

- **\$20M for transport, \$180M stationary energy**
- **Supporting the Carbon Neutral Government Programme**

Charging Infrastructure Roadmap

- **Cross-Government vision for charging**

Low Emission Vehicles Contestable Fund

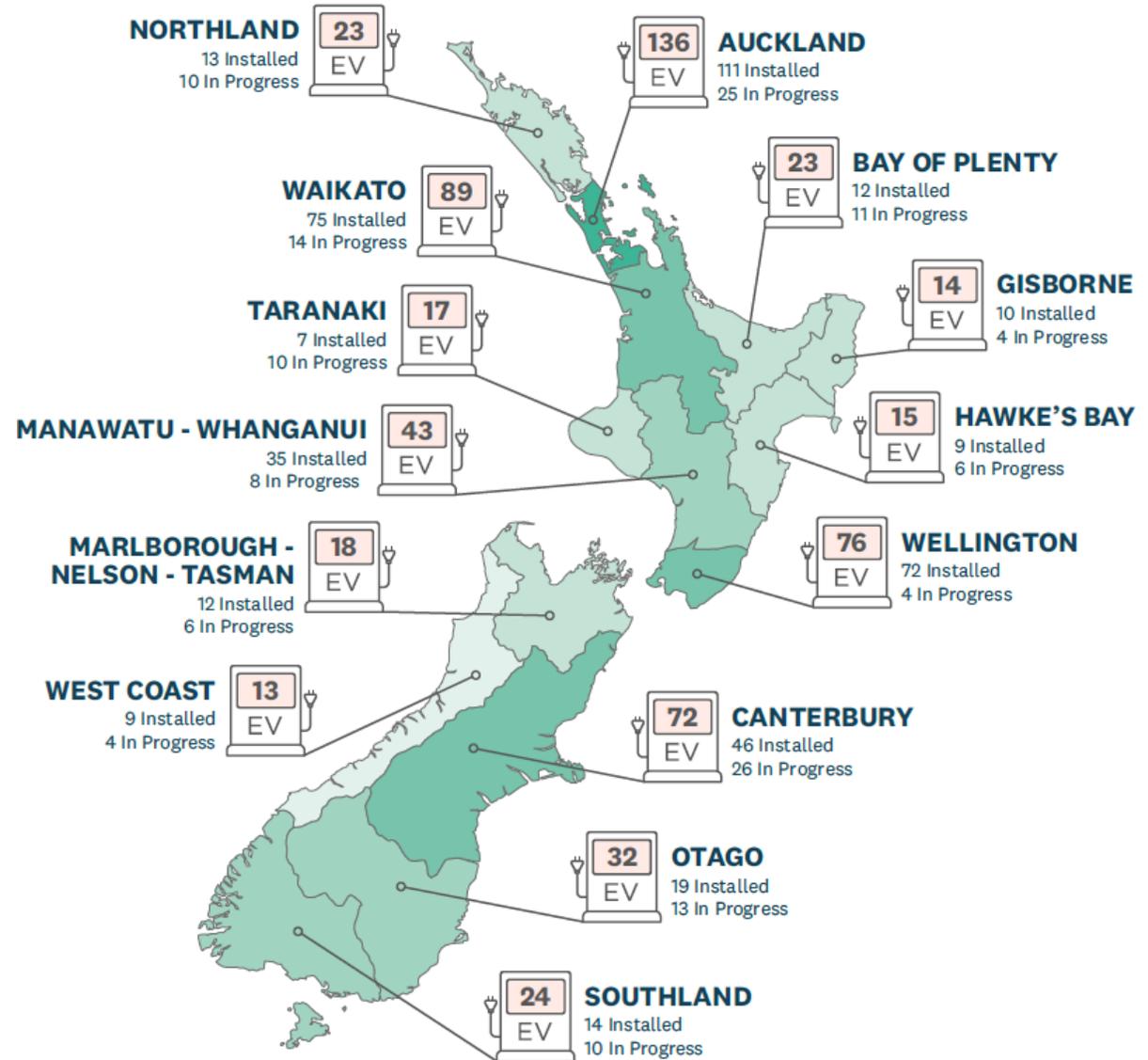
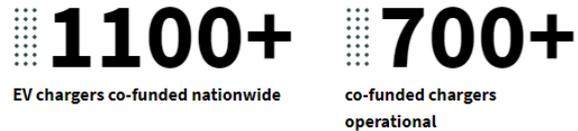


Low Emission Vehicles Contestable Fund

Accelerate the uptake of low emission vehicles in NZ



Boost to public charging



LEVCF realignment opportunity

Internal review of LEVCF completed in 2020 and EECA transport strategy refresh – LEVCF within its current Government mandate has managed to demonstrate most of the available technologies. Clear need to refocus and expand to areas of greatest opportunity.

Labour manifesto outlined growing the scope and scale of the fund, seeking to increase funding and broaden the intent.

Minister Woods announced the expansion of fund (to be a Low Emission Transport Fund)

- *Renamed the Low Emission Transport Fund (LETf) delivered by EECA.*
- *The LETf expands the scope and size of funding for low-emission transport technology and fuels of the existing Low Emission Vehicle Contestable Fund (LEVCF). The LETf will provide co-funding for the delivery of both demonstration projects and wider diffusion of low emissions technologies in the transport sector.*
- *Funding now from Crown funding and levy funding (the Petroleum and Engine Fuel Monitoring levy). Total funding for the programme will reach up to \$25 million per year by 2023/24*



Purpose & Scope

Partnering on co-funding to develop and share learnings

New and emerging transport decarbonisation solutions

Acceleration of market take-up by individual organisations and through offering solutions to market

To support the **demonstration** and **adoption** of **low emission transport technology, innovation and infrastructure** to **accelerate** the decarbonisation of the New Zealand **transport sector**

Covering on- and off-road vehicles, vessels and aviation, low carbon refuelling and charging infrastructure, and technologies which decarbonise transport

Focus on moving people and goods – not on the whole transport system





Low Emission Transport Fund

- Up to \$25M per year
- Part of the Government's climate change agenda
- Crown funding and Petroleum and Engine Fuel Monitoring Levy
- Builds on success of Low Emission Vehicles Contestable Fund



Focusing on several key investment activities



Demonstrate innovative and replicable transport technology, vehicles and solutions



Demonstrate marine, aviation, and off-road projects



Demonstrate low carbon refuelling infrastructure



Support the rollout of public EV charging infrastructure



Transition of vehicle fleets with a focus on commercial and heavy road vehicles



Provision of market services, products and programmes

Delivered with co-funding* from EECA

FY22
\$13.5m

FY23
\$19m

FY24
\$25m

FY25+
\$25m

* Co-funding is 50/50 Crown and Levy funding

Low Emission Transport Fund

To support the demonstration and adoption of low emission transport technology, innovation and infrastructure to accelerate the decarbonisation of the New Zealand transport sector.

We are guided by six outcomes

Enable future
emission reductions

Demonstrate innovation
and replication

Diffusion of knowledge
and learnings

Encourage sector
transformation

Leverage Investment

Value for Money



Demonstration of Vehicles & Technology

\$3.4M
2021/22



Objective: To demonstrate a range of low emission technologies, infrastructure, innovations and business models and low emission road and selected off-road vehicles

Technology

innovation – reduce/defer peak electricity demand, vehicle optimisation, mobility modes, MaaS

charging technology for constrained infrastructure or power availability

Vehicles

a new business case, use case or sector, or addressing significant barriers

consolidate and innovate the existing fleet

Software and support

software to accelerate the transition of the fleet to zero emissions

low emission transport maintenance, repair and other support services

battery recycling and repurposing services

***NEW* Specific type of off-road vehicle**

Adoption of Public Charging Infrastructure

\$4.0M
2021/22



Objective: Build public EV charging infrastructure such as hyper-chargers and destination chargers to support and accelerate wider deployment and market uptake of electric vehicles

- 1) Journey** - identified gaps and future-proofing for expected increased demand - priority for multi-head chargers at higher speeds
- 2) Destination** - community or neighbourhood charging (individual or a network, where users will spend between 30 mins and 2 hours) – minimum 25kW DC



Fleet Optimisation Programme

\$0.5M
2021/22



Objective: To help private sector fleets to transition to zero emissions – issue: many businesses do not recognise the opportunity or know where to start

- What needs to be done, how to manage staff and instil confidence through the transition
 - Provide charging advice, infrastructure audits, charger technology, charging from home
 - Identify low risk opportunities to reduce the fleet and incorporate alternative transport modes into moving people and goods
- => Build and commit to a transition plan**



Applying to the Fund

Who can apply?

- **NZ-based private sector businesses and local Government organisations**

Eligibility?

- **NZ-based projects and companies**
- **\$50,000+ total core project cost**
- **Commercially available technologies although not necessarily commercially viable yet**
- **20% co-funding cap in any one financial year**



Applying to the Fund

What can I apply for?

- Up to 50% of your project total core costs, up to \$500,000 (unless exceptional circumstances)
- Knowledge sharing requirement

What's excluded?

- Subsidies and BAU
- Projects and ideas we have seen before
- Transport system, waste-to-energy, fuel displacement, fuel storage, energy production (e.g. solar panels)
- Desktop research/R&D, marketing campaigns



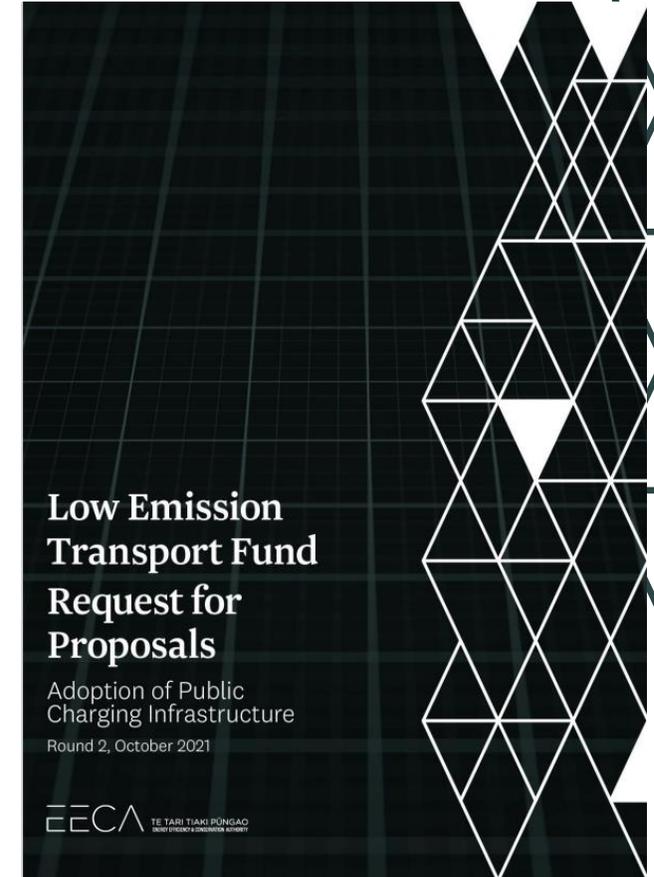
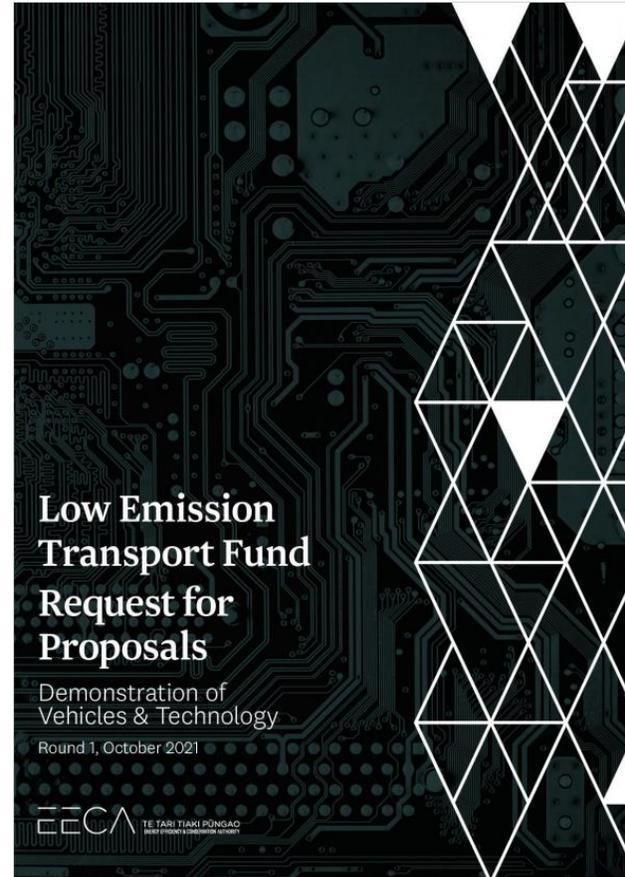
Application materials

www.eeca.govt.nz/LETF

Application materials:

- Request for Response document
- Response Form
- Proposed Funding Agreement
- Knowledge Sharing and Reporting

LETFund@eeca.govt.nz



Tips for applicants

Talk to us about your project idea – something new or same-same?

Make it compelling - strong story, clear benefits, delivers quickly – ideally within 6-12 months

Be prepared - get your quotes, consents, approvals and finance lined up

Be competitive - only ask for what you need – incremental not total costs

Ready to go – internal, bank and board approvals in place

Be realistic – once approved, we can't give you more co-funding

Scope and total co-funding are fixed – otherwise we work with you as flexibly as we can



Contact us



Richard Briggs

Transport Portfolio Manager

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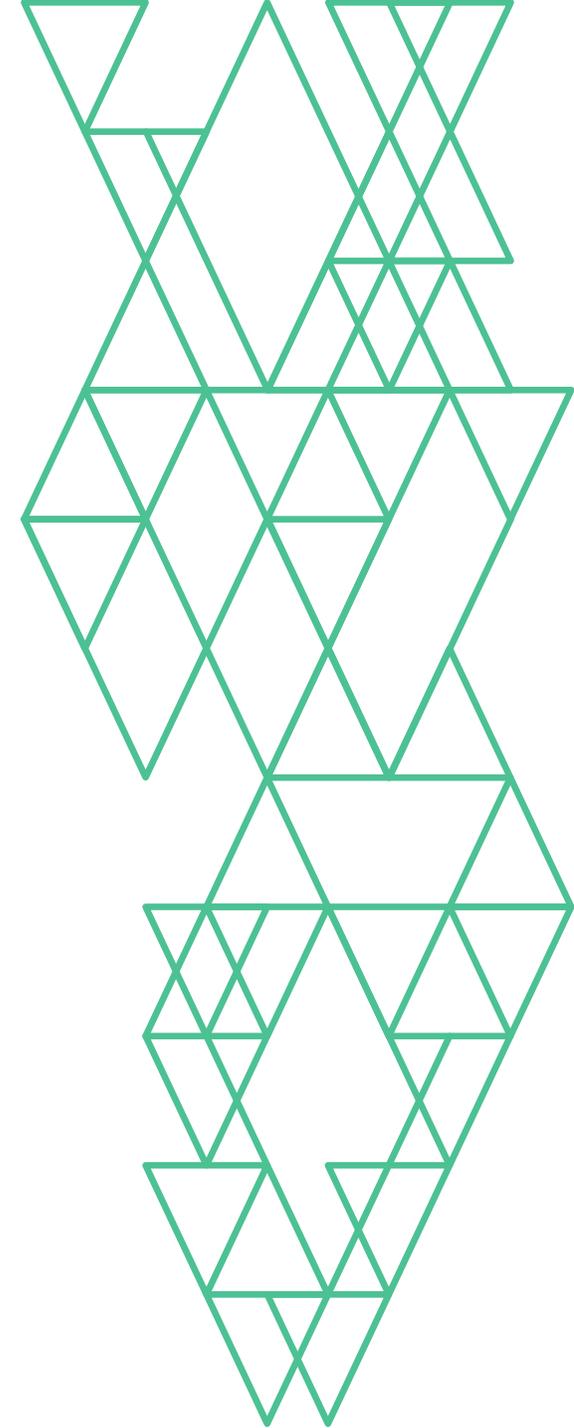
Camilla Cochrane

Transport Funds Lead

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2021-22 applications

www.eeca.govt.nz/LETF

Vehicles & Technologies RFP \$3.4M



Round 1

3 Nov 21

Round 2

Mar/Apr 2022

Public Charging Infrastructure RFP \$4.0M



Round 1

3 Nov 21

Round 2

Mar/Apr 22

Fleet Optimisation Programme \$0.5M



Supplier Panel

End of 21

Round Open

March 22

